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Public Works

City Transit
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MEMORANDUM

Equipment Maintenance
Roadway Maintenance
Collection & Drainage
Building & Grounds
Engineering

To: Gregg Mandsager, City Administrator
CC: Fran Donelson, Secretary
FROM: Randy Hill, Public Works Director
DATE: April 5, 2011
RE: Purchase of Road Rock Salt

INTRODUCTION:

The City of Muscatine is part of a nine (9) city consortium to purchase road rock salt annually. The City of Davenport acts as the lead agency for this process.

BACKGROUND:

With the significant increase in the cost of road rock salt the consortium pooled the quantity of salt needed (23,000 tons regular and 15,000 tons of supplemental) and began the bidding process earlier in order to lock in more favorable prices before the Iowa and Illinois Departments of Transportation sought bids.

RECOMMENDATION/RATIONALE:

Four bids were received:

- | | |
|-----------------------|---------------|
| a. Morton Salt Inc. | \$59.27 p/ton |
| b. NorthAmerican Salt | \$60.42 p/ton |
| c. Cargill | \$62.10 p/ton |
| d. Central Salt | \$60.44 p/ton |

In 2010 we paid \$59.82 p/ton for salt. \$60 p/ton was budgeted for the 2011 salt purchase. The City and County of Muscatine will split the 3000 tons ordered. We recommend the City authorize the purchase of road rock salt from Morton Salt Inc. at \$59.27 p/ton. Keith White, County Engineer, has been informed of the prices and concurs with the recommendation.

If you have any questions, please contact me.

**"I remember Muscatine for its sunsets. I have never seen any
on either side of the ocean that equaled them" — Mark Twain**